

**BUSINESS AND ECONOMIC DEVELOPMENT PLANNING GROUP  
Belmont Vision 21 Implementation Committee  
c/o Town Hall, Belmont, MA 02478**

January 4, 2005

Dear Belmont Business Owner/Manager:

Back in the fall of 2002, trash removal was cited as a top concern of local business owners and managers in Belmont. Since then, Belmont's Business and Economic Development Planning Group (BEDPG), in conjunction with the Watertown-Belmont Chamber of Commerce, has been exploring options for how to provide you with trash removal services at a lower cost. We now think we may have found a way to extend a **group purchasing trash removal program to you at a cost lower than what you currently pay for trash removal on your own.**

Before we can pursue this option any further, and even before we can tell you how much it will cost, we need to know how many businesses in town might be interested in taking advantage of a lower cost trash removal program. **Please note that by telling us that you are interested you are not making any sort of commitment.** Instead, we will simply know that you would like to receive more information about the program once the details are finalized.

The program we are developing would provide weekly trash removal at a lower price because by coming together we gain the kind of negotiating power that is typically enjoyed by a group of potential customers. Only non-hazardous waste materials will be accepted, and we anticipate that recycling will be included as an option, as well. Our hope is that enough business owners and managers will express interest to allow us to finalize and implement a program on or before July 1, 2005.

**To indicate your interest in this program, please fill out and return the enclosed postcard by January 21st.** Once we determine if there is enough interest, we will proceed with negotiations with potential vendors. Then – if all goes according to plan – we will contact you again with program specifics and to offer you the opportunity to sign onto the program.

In the meantime, for more information contact Adam Tocci at Belmont Car Wash at 617-484-9871 or [washworld@aol.com](mailto:washworld@aol.com). We look forward to hearing from you.

Sincerely,

Sara Oaklander  
Chairperson  
Business and Economic Development  
Planning Group

Clint Knight  
Executive Director  
Watertown/Belmont  
Chamber of Commerce